



transitions

The Journey Home Begins Here™



**Annual Report  
Fiscal Year 2018**

## Letter from the CEO

As clients seek shelter from the extreme heat, we are glad to be able to offer ice, air conditioning, and water all day long in our Day Center. Those who are homeless need proper nutrition, shade, hydration, and the opportunity to wash themselves—all available in the Transitions Day Center every day.

One client who is a veteran thanked me just the other day for his bed that we partner with Dorn VA to provide. Other clients continue to receive medical care from Eau Claire Health Center through their on-site clinic. Columbia Area Mental Health, LRADAC, Palmetto Health Mental Health, and MIRCI continue to work with mental health and addiction issues.

Our efforts and diverse client population have moved us to more case managers who can tackle the individual barriers that limit people from obtaining permanent housing. We now have a full-time youth case manager for our 18-24 year-old population. We also have a jobs case manager to help everyone with employment and our housing case manager taking clients around the Midlands looking for acceptable housing options for all of them. Everyone placed into permanent housing (2077 since opening) is a person living with more dignity and contributing effectively to society in their own home.

Meeting immediate shelter needs, then providing proper medical support and counseling, employment training, and housing searches lead our clients to successful placement in permanent housing. We rejoice with everyone who succeeds, and you make this possible with your support. It is a team effort as we help each client individually overcome obstacles to housing. We thank all of our donors, partners, and supporters. Yes, Columbia is Famously Hot, but we can handle the hot temperatures. And yes, we continue to have many people enter Transitions who need help every day. But, we exist to serve and are thankful that we can place so many into homes. We are glad that “The Journey Home Begins Here.”

Thanks,



## Letter from our Board Chair

Every metropolitan area in our country has a segment of their population that is homeless. It is a growing problem and it is not going away. What differentiates those communities is how their citizens who have the ability to help others respond to the problem. Speaking on behalf of the Board of Directors, we are proud of our community and are very grateful for the support of Transitions. We are also very proud of the wonderful staff that we have and we are constantly amazed at the great work they do with the resources they have. Thank you for all that you do to support Transitions. It is truly making a difference in the Midlands and impacting so many of our community's less fortunate.

Chuck Garnett  
Synovus Bank, SC Division CEO

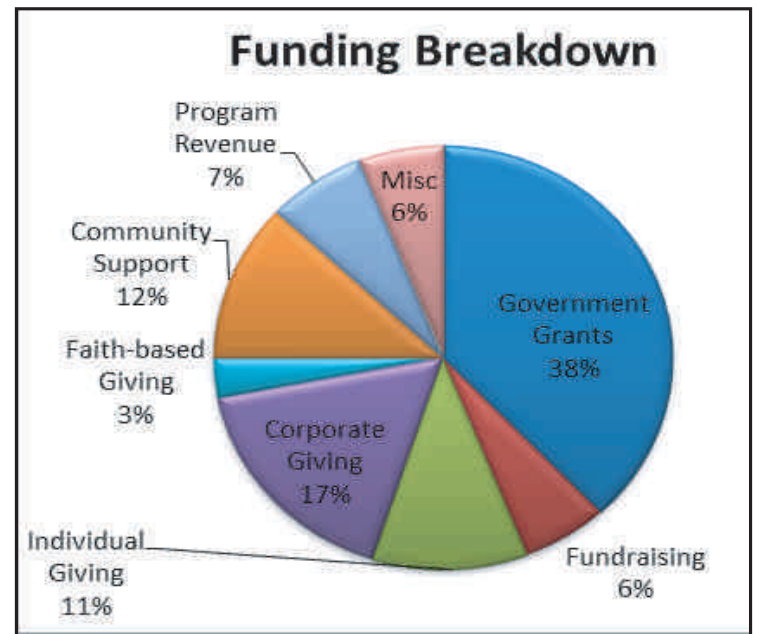
## Funding Sources

In an effort to broaden both awareness and financial support, Transitions engaged in several initiatives to increase awareness of the scope of services we offer and the challenges facing the community as we anticipate the growing and changing needs of the homeless population. We started the 2018 fiscal year with a direct mail campaign, the result of which allowed us to add over **234 NEW, first time donors** to our family of supporters.

For the first time ever, we were selected as one of the organizations that will receive a Trinity Cathedral Bazaar Grant this fall. We also received first time financial support from several other communities of faith, including the Holy Trinity Greek Orthodox Church.

The Capital City Club selected Transitions to be the beneficiary of their annual Charity Classic evening in October of 2017.

| Activity  | FY18          |
|---|---------------|
| • # Residents placed into permanent housing:          | 334           |
| • Number of beds:                                     | 260           |
| • Average # of Day Center users:                      | 94            |
| • Unique # clients served:                            | 3,763         |
| • # of partnering companies:                          | 50            |
| • # permanently housed by Rapid Rehousing:            | 55            |
| • # of veterans                                       | 9%            |
| • #chronically homeless:                              | 17%           |
| • # meals served:                                     | 251,628       |
| .....salad bar:                                       | 5 nights/week |
| • # volunteers  | 947           |
| • # volunteer hours                                   | 13,876        |
| • # clients hired under the YMCA Laundry Jobs Program | 14            |



### Youth Program Results Since August 2016 (through April 2018)

|   |     |
|---|-----|
| .....# enrolled since program started             | 121 |
| .....# youth currently in the program             | 15  |
| .....# permanently housed                         | 36  |
| .....# reunited with their family                 | 17  |
| .....# who increased their income                 | 48  |
| .....# who applied/enrolled in education programs | 18  |



## Fundraising leads to success in more ways than one way!



Our signature event raised over \$82,000! Thanks to the support of our sponsors and in-kind donors, 98% of the funds raised went directly to help fund our programs and services. In addition, client artists received a combined total of \$1,000 in commission for the art they created for the art show and auction.



2017 was also the first time we had our client art on exhibit at the Columbia Metropolitan Airport for the two months leading up to the event. Lynne Douglas, Customer Service & Public Relations Manager for CAE, helped make the exhibit possible and our art exhibit for the 2018 show was installed in the food court area on August 1, 2018.



Our Chefs' Feast event raised \$52,000 to fund our programs and services. For the second year, Chefs' Feast presented by Synovus® Bank was held at Tallulah, hosted by chef/owner Russell Jones. The event, benefitting Transitions, featured a five-course dinner prepared by Chef Sarah Simmons and a star-studded line-up of nationally acclaimed chefs: Food Network Star, Aarti Sequeira; Top Chef Seasons 9 and 13 fan favorite, Grayson Schmitz; Food Network Star, Claire Robinson; and 2017 Best Pastry Chef: Houston, Rebecca Masson. Three Transitions clients got to work alongside these nationally acclaimed chefs. The chefs toured Transitions the day before the event. Notice the cool new event logo created by SR Walker Designs!



## Major milestones and exciting new initiatives

After many meetings and discussions, Transitions finalized an agreement with the Dorn VA Medical Center. Under the agreement, we now reserve one room of four beds for the exclusive use of male homeless veterans who will be referred to our case management team by the Dorn VA Medical Center. The VA will determine which veterans will be discharged to Transitions and will pay for those beds as they are used. Our staff and the VA staff coordinate case management and ongoing care for the veterans until they can be permanently housed in the community.

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Transitions is pleased to announce the receipt of a three year grant from the BlueCross® BlueShield® of South Carolina Foundation, an independent licensee of the Blue Cross and Blue Shield Association. The funding through this grant will allow us to pursue several new initiatives to increase our ongoing financial stability and scope of services.

The grant will allow Transitions to take the necessary steps to get the facility and designated staff licensed to bill for Medicaid reimbursement. This funding will allow us, for the first time, to receive reimbursement for activities and services we are already providing to 260 residents and 90+ Day Center users we assist each and every day. The grant from the Foundation will also allow us to strategically assess opportunities to provide services to the medically fragile homeless population to address unmet needs in our community, and to add several handicap accessible bathrooms.

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The Youth Program, our first effort to truly customize our approach to working with a sub-set of the homeless population we serve, continues to gain in visibility and stature. We have enjoyed wonderful financial support for our Youth Program from Sisters of Charity, Colonial Life, International Paper-Eastover Mill, and United Way. The program consistently has 15-17 enrollees, and we have had more than 120 youth go through the program since August, 2016 (1 is enrolled at Midlands Tech, 1 is enrolled at Southeastern Institute, 1 is on the Deans list at Virginia College, 1 is enrolled in a GED program and 1 has successfully completed the GED program). Thanks to a partnership with AgFirst, one youth is now employed full time in the AgFirst mail room and earning both salary and employee benefits.

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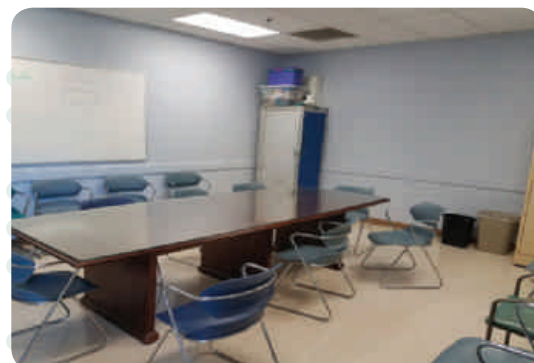
Thanks to a grant from Bank of America, and some supplemental funding from Eastminster Presbyterian Church, we have been able to remove one of the bathrooms in our Extended Program rooms, and install a fully handicap accessible bathroom for use on our mens' floor.

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Funding from Building Industry Association and an individual donor, made it possible for us to remove the old and stained carpet in the classroom and computer lab areas of the Day Center, as well as the Novinger Room. We replaced the carpet with vinyl composition tile in most areas for a lighter and cleaner look. To further refresh the look, we replaced our fabric chairs with some great heavy duty plastic ones compliments of BlueCross BlueShield of South Carolina.

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The Food Recovery Program continues to be a terrific success and reduce food costs. Not only has it allowed us to save 60-70 tons of perfectly good food from going into local landfills, but we have been able to add a fresh salad bar to our dinner menu five nights a week. The salad bar offerings are enhanced by ongoing donations from McEntire Produce, and the residents really enjoy the salad bar, either along with or instead of the hot meal offered each night. Many thanks to SCANA for their financial support of this program.



## Transitions Selected to Receive One of the First Grants to be Awarded by The Leon Levine Foundation Outside North Carolina

As our fiscal year drew to a close, we received the exciting news that Transitions was receiving a grant from The Leon Levine Foundation. Started by Leon Levine – the founder of the first Family Dollar Store in Charlotte, N.C. – in 1980, The Leon Levine Foundation’s mission is to improve the human condition by creating permanent, measurable, and life-changing impact throughout the Carolinas. The organization invests in nonprofits with strong leadership, a successful track record, and a focus on sustainability in the areas of healthcare, education, Jewish values, and human services. This is an exciting new partnership for Transitions. Funds will be used to support our operations and services, allowing us to continue to grow and explore new initiatives to respond to unmet needs within our homeless community.

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## SC Bar Foundation Awards a First Time Grant to Transitions

For several years, Transitions has been home to the only homeless court in the state. While Charleston recently replicated our model, we continue to host a monthly court in our Day Center. During this past fiscal year, we held 10 courts and the courts reviewed 27 applications (17 from Transitions clients and 10 from other agencies). Of the 27, 22 cases were accepted to be heard by the court and of those, 8 homeless people were able to get their records expunged or resolved. This enabled them to secure permanent housing in the community. This and other legal services offered to residents and Day Center users was supported in part by a generous grant from the SC Bar Foundation.

For more information about how you can help **log onto [www.transitionsSC.org](http://www.transitionsSC.org)**

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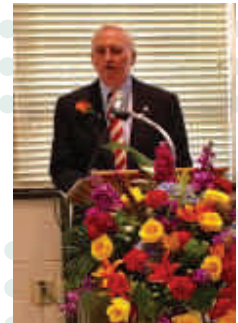
## Upcoming Events



### Sept. 11, 2018 ---Fourth Annual Volunteer Leader Awards Luncheon

*Threatt Hall, at Washington Street United Methodist Church. 11:30-1:00pm.*

This event is being underwritten by Bank of America. **Individual tickets and tables may be purchased by going to our website, [TransitionsSC.org](http://TransitionsSC.org), and clicking on Events and then Volunteer Leader Awards Luncheon.** Come help us recognize and celebrate the generosity of spirit that is embodied by the recipients of this years’ Volunteer Leader Awards. In addition to the Partner in Excellence, Faith-based Partner of the Year, Business Benefactor of the Year, and Outstanding School or Student Group, we will again recognize one volunteer as the Claire Fort Volunteer of the Year, for their consistent and longstanding engagement with Transitions. We will also present the Novinger Award, our top volunteer award. This award, named for Cathy Novinger, who led the effort to make Transitions a reality, recognizes one person who has had a deep and wide-reaching impact on our work and mission. Last year, Bob Hill was our Novinger winner (pictured).



**Sept. 16, 2018 ---Soda City Duck Race**

West Columbia Riverwalk & Amphitheater, Columbia, SC

The first Soda City Duck Race is scheduled for Sept. 16th, 2018. The party will run from 2pm-5pm, with a projected 5,000 ducks being dropped into the West Columbia Riverwalk for a race to the finish line and a grand prize of \$2,500 for one lucky duck owner. The event is a partnership between NextHome Specialists and Transitions. To Adopt a Duck, or to host an Adopt A Duck party or event at your office, community of faith, civic organization or school, please call Ashley Dooley, at 803-201-1496. And mark your calendars to join us at the West Columbia Riverwalk on Sept. 16, to join the fun.

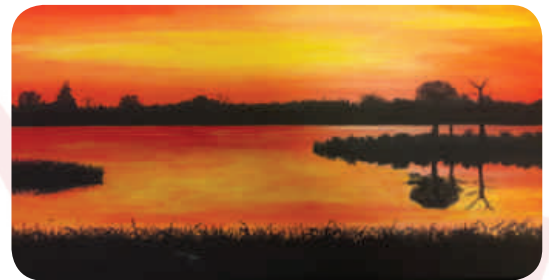
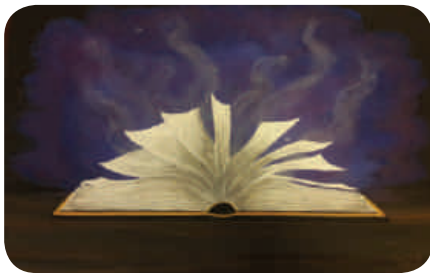


**October 11, 2018 ----Reconstructing Home 2018 presented by Colonial Life.**

When you sponsor or attend *Reconstructing Home*, you are helping the homeless in Columbia and around the Midlands get the assistance they need to move forward...because The Journey Home Begins Here.™

This signature event starts with an art show featuring the work of our current and past homeless residents. A silent and live auction, live music by Prettier Than Matt, open bar and food stations featuring signature dishes from local restaurants round out this unique evening. This year, our featured restaurants are: Blue Marlin, Thirsty Fellow, TakoSushi, Michael’s Cafe, Good Life Cafe, The Melting Pot, and Villa Tronco.

During the auction, guests can bid to be one of the first to try out the hottest new thing on Main Street, the new Top Golf Swing Suite during the After Party.



Go to our website, [TransitionsSC.org](http://TransitionsSC.org), and click on Events and *Reconstructing Home*, to get your tickets or to become a sponsor. And many thanks to those who have already made their sponsor pledge for 2018:

- AllSouth Federal Credit Union
- Gregory Electric
- Nelson Mullins
- Elaine & Stan Frick
- Sheila & John Muha
- Lexington Medical Center
- Jewell & Robert Hill
- Southeastern Freight
- International Paper, Eastover Mill
- Midlands Media Group
- Red Shirt Guys Roofing
- eSources

- BlueCross BlueShield of SC
- Mike Kelly Law Group
- TD Bank
- Gayle & Joseph Herbkersman
- Ruby Simonds
- LCK/Collier
- Groucho’s/Egg’s Up Grill
- Terry Davis
- Molina Healthcare
- Deborah & Rick Rowe
- Edie & Tim Arnold
- Inez & Samuel Tenenbaum

- Kay Plumbing
- Synovus Bank
- Maria & COL(R). Craig Currey
- Kathy & Rufus Rogers
- Deans & Peter Fawcett
- Laurie Walden
- Colonial Life
- Elizabeth & Bill Igleheart
- Charlene Glidden
- United Way of the Midlands
- McEntire Produce

Follow Us on....  

## FY18 Giving Society Members

The Transitions **Monarch Society** is an elite group of individuals who have made contributions of \$5,000 or more during a calendar year. We are grateful to our 2018 Monarch Society Members for their strong commitment to helping our clients take the steps needed to find their way home.

Mr. and Mrs. Gayle O. Averyt  
Kenneth W. Baldwin Jr.  
Maria & Col.(R). Craig Currey  
Kevin Goldsmith  
Evelyn and G.S. Middleton

Jennifer Dumont and David Pankau  
Jeanne Pennington  
Beth & Col.(R). Kevin Shwedo  
Laurie Walden



Transitions' **HOME Stewards Society** is a select group of individuals who support Transitions by making annual gifts of \$1,000 or more.

Robert Barfield  
Trey Boone  
Sarah & Frank Brown  
Delgado Cantave  
Philippa & Charles Currey  
Tom Clements  
Marion Cobb  
Myrtella Cook  
Gary Cooper  
Susan & Chris Currey  
Mr. and Mrs. John Davis  
Terry Davis  
Mickey Layden  
Mark C. Dukes  
Lisa & Mike Erland  
Jacqueline Erland-Ladewig  
Deans & Peter Fawcett  
Derrick Family Foundation  
Mr. and Mrs. Stephen Francis  
Elizabeth French  
Elaine & Stan Frick  
Charlene Glidden

Chris Goodman  
Hope & Harvey Galloway  
Katherine Haimbaugh  
Julianne & Raymond Hendrix  
Martin Herbkersman  
Jewell & Robert Hill  
Timothy and Stacey Hunter  
Elizabeth & Bill Igleheart  
Sheila & John Muha  
Elizabeth & J. Mark Jones  
Trevor Knox  
G.A. LaMontagne  
Donna & James Lehman  
Ann & Bob Leichtle  
Katherine & Richard Lockwood  
Dorothy & Daniel Lott  
Laurie & Ladd Lumpkin  
Sue & Kevin Marsh  
Jonathan S Matthews  
Renee & Patrick McCormick  
Julie & Joseph McCue  
Harriet McMaster

Kate Swanson & Hayes Mizell  
Sharon & T. Michael Moore  
Mr. and Mrs. Richard Garbee  
Julie & COL(R). Ed Palekas  
Rebecca & Michael Penland  
Norvell Pettus  
Heather & Brent Powers  
Deborah & Richard Rowe  
Beverly and Frank Seier  
T. Daniel Silvester  
Wesley Slice  
Dorothy & Selden Smith  
Patricia Stoner  
August Strasburger  
Janice & Ted Rausch  
Ann & Bill Robinson  
Inez & Samuel Tenenbaum  
Judy & Tom Turnipseed  
Matt Vaadi  
Jenna & Clinton Wallace  
Martha & Milton Williams, Jr

### 2018 Chefs' Feast & 2017 Reconstructing Home Event Sponsors

Ally & Eloise  
Aloft Hotels  
Asana Partners  
BlueCross BlueShield of South Carolina  
Blue Marlin  
Colonial Life  
Eggs Up Grill/Groucho's  
Elliott Davis, LLC  
ERG Payroll & HR  
Esources  
First Citizens Foundation  
Helmut Albrecht, MD  
Good Life  
Gregory Electric  
Green's Beverage  
International Paper, Eastover Mill  
Kay Plumbing

Keenan Suggs/HUB  
Lexington Medical Center  
McAngus, Goudebeck & Courie LLC (MGC)  
McDonnell and Associates, PA  
McEntire Produce  
Michael's  
Midland Mortgage Corp  
Mike Kelly Law Group, LLC  
Mungo Homes  
Nelson Mullins  
Nephron Pharmaceuticals  
Oak Table  
Professional Printers  
RRG Inc.  
Red Shirt Guys Roofing  
Republic National Distributing Company  
T-Mobile

River Rat Brewery  
Savannah River Site Watch  
South State Bank  
Stroblor Furnishing  
Synovus Bank  
S.R Walker Designs  
TakoSushi  
The Folline King Group of Merrill Lynch  
The Melting Pot  
The State Media  
Thirsty Fellow  
TD Bank Charitable Foundation  
Turnipseed & Associates  
United Way of the Midlands  
Villa Tronco  
Wellcare  
BIA of Central SC



## Board of Directors

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Division CEO, Synovus

Charlene Glidden, Vice-Chair  
Vice President Business Planning &  
Technology Strategy – Colonial Life

Norvell Pettus, Secretary  
Community Relations Specialist,  
SCANA Corporation

Beverly Seier, Treasurer  
Shareholder, Elliott Davis, LLC

Mickey Layden, Past Chair  
President/Owner, LCK

Greg Gattman  
Chief Operating Officer,  
Palmetto Health Baptist

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SC Conference of the United Methodist  
Church

Glenda Thompson  
Manager of Organizational Development  
Agfirst Farm Credit Bank

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Lexington Medical Center

Tanisha Brown  
Community Leader

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Partner, Nelson Mullins Riley &  
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President,  
Palmetto Health Foundation

Delgado Cantave  
CEO, Eau Claire Health Cooperative

Sara Fawcett  
President and CEO  
United Way of the Midlands

Judiet Cooper  
Community Leader/Veteran

David Cote  
VP, Human Resources  
BCBSSC

Terry Davis  
Representative, Downtown Neighborhood  
Association

Chuck Archie  
Representative, Elmwood Park  
Neighborhood Association

Howard Duvall  
Representative, Columbia City Council

L. Greg Pearce  
Representative, Richland County Council

Rev. Evelyn Middleton  
Representative, Lexington County



## Annual Summary Report for Fiscal Year 2018 (July 1, 2017 to June 30, 2018)

**Mission Statement:** Engaging and equipping homeless adults of the Midlands to Transitions into stability and permanent housing.

**Vision Statement:** End Midlands Homelessness...one person at a time. Transitions will work with partner agencies to place as many homeless adults as possible into permanent housing, improving their lives and the quality of life in the Midlands. Our staff will be caring, safe, and productive to help clients with the best services possible on site or refer them to better treatment elsewhere. We will do what is best for our clients. We will be a leader in the community on homeless issues and work to improve conditions of those who are homeless across the Midlands. Our efforts will meet basic client needs, improve their healthcare, address addiction or mental health issues, job training, life skills, increase employment, and gain permanent housing. Our clients will graduate Transitions as productive members of society, and surrounding businesses and neighborhoods will see the good of our efforts.

**History:** MHA formed in 2008 to address homelessness solutions. After acquiring the land at Main and Elmwood in downtown Columbia, we opened the facility June 15, 2011. Clients entered the following week, and supportive services began immediately.

**We Offer:** A safe/handicap accessible environment, 260 beds, meals onsite, Day Center with hygiene products/showers/restrooms/phone/mail delivery on site, laundry services, agency transportation to local agencies, bus tickets for employment and medical appointments, community resource listings and referrals, courtyard with a community garden, library with a quiet area, computer lab with internet access, clothing closet, career center, job/financial planning, , homeless court and legal aid, veteran services, youth services, older adult services, onsite medical clinic, onsite mental health and substance abuse providers, rapid rehousing, outreach in the community, daily classes for life skills /psychoeducational groups/ ministries/substance abuse classes/financial stability and jobs classes.

### **Levels of Housing (260 Total Beds—172 Male/88 Female):**

Emergency Beds 30 days (82 Male/29 Female)

*\*includes Hospital Referrals/Convalescent Beds (9Male/5Female)*

Program Beds 90 days (58 Male/27 Female)

Extended Program 180 days (32 Male/32 Female)

*\*includes 8 youth program beds*

### **Accomplishments:**

MACH reported serving 4,208 clients in FY18, 89% were engaged at Transitions

Unique clients served since opening 9,798 (3,763 engaged in FY18)

Over 608,000 beds filled since opening (93,000 FY18 at 98% capacity)

Clients placed in Permanent Housing since opening: 2,077 (334 in FY18)

Positive moves since opening: 6,931 (1,244 in FY18)

Meals (with Salvation Army) served since opening: 1,359,818 (251,628 meals in FY18)

\* Salad Bar 5 nights a week

Day Center Showers since opening: 40,014 (5,177 in FY18)

Day Center and Residents Laundry Loads since opening over: 58,374 (13,193 in FY 18)

Walk-ins 4286 duplicated clients; Chance of getting a bed same day Males 48%, Females 85%

Referrals from partners 1,162 (37% placed into beds, about 63% were no-shows)

\*Hospitals 38% (Lexington 15%, Baptist 9%, Richland 11%, Richland Springs 3%, <1% Providence)

\*CAMH 5%, LRADAC 9%, VA 6%

\*Other Partner Referral 42%

**Demographics of Clients (includes all programs and services): 3,763 clients served FY18**

84% from SC (82% MACH, 55% are from Richland County, 15% Lexington County)

Male: 71%, Female: 29%, Transgender <1%

African American 63%, Caucasian 34%, Other 3%

Age: 24 and under—8%, 25-34—18%, 35-44—20%, 45-61—45%, 62 and over—9%

**Residents 1,623 served FY18**

9% Veterans (91% male)

17% Chronically Homeless

31% report Health Insurance, 26% report Non-Cash Benefits (ex. SNAP)

43% had income (14% employed) at Entry

55% chronic health or disabled, 50% substance use, 45% mental illness

**Community Support:**

Volunteers: 1,770 unique volunteers did 13,874 hours

Interns: 26 unique interns 5,519 intern hours

*School Partners:* USC, USC Beaufort, South Un., Midlands Tech, Benedict, Walden MSW, Brescia University BSW, Columbia College, Limestone BSW, Edinboro University

Outreach: 109 Outings, 16 community meetings and 877 duplicated clients reached, 148 enrolled into Transitions services

**Programs:**

- Staff Training and development: Transitions hosted 24 staff trainings, 5 staff were supported with professional license fees/trainings, all staff were Trauma Inform Care trained and 11 case managers certified
- Youth Program since starting Aug. 2016: 121 youth have enrolled, 36 have been permanently housed (17 back with family/friends), 48 have increased income (41 gained employment), 18 enrolled in Educational programs
- Financial Stability Know Money Better Inc. last calendar year had 270 clients (126 women & youth), 101 (37%) graduates in 11 course iterations, 45% of clients were permanently housed at the end of the calendar year.
- Rapid Rehousing: served 55 clients (48 adults and 7 children) by paying 60 bills
- YMCA FY18: Laundry Jobs Program 14 Clients hired to assist for part time work onsite

**Partners:** We have 50 partners coming on site to do classes and one-on-one meetings with clients with over 245 hours offered classes a month for personal development

- MIRCI engaged clients in services including: 883 total benefits (SSDI/SSI, SNAP Medicaid), 502 Benefit applications, 426 engaged in homeless outreach, 100 total screenings.

- CAMH Homeless Outreach Program (HOP) had 1,148 duplicated client contact services
- ECCHC 627 unique clients obtaining 1,986 appointments (charge savings of about 7 million per year)
- LRADAC admitted 977 clients from Transitions. Provided 901 services at Transitions with a total of 2,601 clinical service hours provided on-site. Of the individuals served, 22 clients received approval for scholarships totaling \$8,235 in scholarships awarded out.
- Palmetto Health
  - Get Smart Recovery classes, 137 total classes with 2,935 duplicated clients, average Class 21
  - 911 Emergency Classes: 19, Total Attendance: 54, 709 EMR files reviewed and 193 1:1 intervention. EMS calls were down 14% in FY 2018 as compared to previous year.
  - Referrals were made to Transitions by PH Baptist, Richland and Parkridge (89 Psychiatric Unit referrals seen by CL prior to discharge from the unit 240 Medical Discharges)
  - Monthly unique sessions: 498 duplicated clients, average of 41
- Palmetto Health Mental Health ACT Team had 22 clients in outreach, 69 in services, and 35 permanently housed.
- Homeless Court FY18: 10 courts reviewing 27 applications (17 from Transitions and 10 from other agencies). 22 applications were approved for court and 8 (36%) that went through court are already permanently housed
- 169 clients with 209 applications through SC Thrive (11 staff licensed) SNAP alone will assist in one-year avg. \$1,668/yr x 163 apps= \$271,884
- Job Training Support through Dept. of Employment & Workforce (DEW), Goodwill Industries, Vocational Rehabilitation, Able SC, Salvation Army, and Transitions Job Fair on April 2017 had 112 participants and 20 vendors.
- Clothing Closet run by donations and partners including Columbia Suit Project and The Cooperative Ministry
- Facility Support and downtown coordination offered by City Center Partnership
- Bible studies offered by 11 local church/ministry partners, 10 financial stability classes, 33 psychoeducational classes, 13 substance abuse/recovery classes
- Therapeutic support agencies MIRCI, CAMH, ECCHC, Palmetto Health ACTT
- Substance Abuse support agencies LRADAC, AA/NA, Palmetto Health
- Veteran support agencies One80 Place, VA Southeast Regional Office, Veterans Formation, Alston Wilkes Society, Dorn VA Medical Hospital, Telemon, and DEW.
- Medical Support agencies Eau Claire Cooperative Health, PALLS, South University Nursing Interns, Dept. of Health & Environmental Control (DHEC) Joseph H. Neal Wellness Center
- Database Support (HMIS) and Inclement Weather Center (IWC) partners United Way of the Midlands

**Inclement Weather Center:** Nov 1, 2017-March 31, 2018

- Opened 68 total nights plus 1 hurricane day, 17,598 meals were served
- Filling 10,469 beds for 890 unique clients, 215 was the highest capacity night, 154 average per night

- Disabled 55%; Chronically Homeless 24%; Youth (age 18-24) 18%, Older Adults (age 62+) 8%
- 890 client served, 26% had positive exits
- Links to supporting agencies 1,480 (511 Transitions, 35%)

**Budget Information:**

\*Includes Revenue & expenses of \$197,611.67 for running the Inclement Weather Center (IWC)

**Revenues and Other Support**

|                       |                     |
|-----------------------|---------------------|
| Grants                | \$ 1,208,130        |
| Contributions         | 1,119,022           |
| Contract *            | 270,341             |
| Rental                | 63,473              |
| Misc. Revenue         | 25,334              |
| <b>Total Revenue</b>  | <b>\$ 2,686,300</b> |
| Previous Year Pledges | \$ 150,800          |
| <b>Total Revenue</b>  | <b>\$ 2,837,100</b> |

**Expenses**

|  |                     |
|--|---------------------|
| Salaries & Benefits                          | \$ 1,493,004        |
| Consulting and Professional Fees             | 56,943              |
| Contract Services                            | 64,698              |
| Office Supplies                              | 4,370               |
| Conferences & Prof Develop.                  | 2,366               |
| Fundraising Expenses                         | \$ 70,880           |
| Printing                                     | 4,649               |
| Insurance                                    | 62,623              |
| Taxes & Licenses                             | 7,780               |
| Membership Dues                              | 1,885               |
| Postage                                      | 5,604               |
| Equipment Rental & Repair                    | 103,862             |
| Land Rental                                  | 43,788              |
| Program Supplies                             | 115,321             |
| Telephone and Utilities                      | 201,298             |
| <b>Miscellaneous</b>                         | <b>9,865</b>        |
| <b>Total Expenses (without Depreciation)</b> | <b>\$ 2,248,936</b> |
| Depreciation                                 | \$ 383,077          |